



25 years of Transforming Government IT — From Legacy to Mission-Ready

WOMEN- OWNED / MINORITY SMALL BUSINESS | 8(a) (In Progress) | PMI PgMP (In Progress)

Agency Partnerships | SAM.gov Registered | DUROSEAUMGMT.COM | (267) 496-3096 | DMS@DUROSEAUMGMT.COM

COMPANY OVERVIEW

For 25 years, **Duroseau Management Services (DMS)** has delivered enterprise modernization, SaaS transformation, and program governance with consistency and accountability that distinguishes us from traditional consulting firms. Unlike vendors focused narrowly on technology or staffing, DMS integrates end-to-end modernization strategy, SDLC governance, multi-vendor orchestration, and mission-aligned delivery into a **single disciplined service model** — spanning federal, state, and local agencies where we have repeatedly executed multimillion-dollar initiatives ahead of schedule, under budget, and with measurable operational impact. Our expertise in SaaS platforms, CI/CD governance, AI-enabled workflow automation, and enterprise cloud adoption is backed by proven automated controls, risk-visibility frameworks, and human-in-the-loop quality gates. DMS doesn't just modernize systems — we modernize the way agencies operate, ensuring long-term sustainability, policy alignment, and mission readiness.

CORE DIFFERENTIATORS

Differentiator	DMS Value Proposition
★ 25 Years of Federal IT Excellence	Over two decades of proven performance delivering enterprise IT modernization, ITSM transformation, and program management across environments.
★ Legacy-to-SaaS Transformation	End-to-end capability to migrate government agencies from on-premises legacy systems to modern SaaS platforms, with full change management, data migration, and user adoption support.
★ SIAM Integration Expertise	Deep expertise in Service Integration and Management (SIAM) frameworks that orchestrate multi-vendor ecosystems, enabling unified service delivery, real-time SLA visibility, and reduced vendor fragmentation.
★ GRC Leadership	Embedded governance frameworks aligned to FISMA, FedRAMP, NIST SP 800-53, and OMB Circular A-130 — ensuring agencies maintain full compliance posture throughout transformation.
★ Agile Modernization at Scale	Certified Agile delivery teams experienced in large-scale ERP, ITSM, and digital modernization programs using SAgile, Scrum, and DevSecOps methodologies.
★ Workforce Enablement & OCM	Comprehensive organizational change management and training delivery, ensuring technology adoption translates to mission performance — not shelf-ware.
★ Cybersecurity-First Architecture	Security embedded from design through deployment, with experience supporting ATO processes, continuous monitoring (ConMon), and zero-trust architecture transitions.

NAICS CODE ALIGNMENT

Code	Title	DMS Capability
541611	Administrative & General Management Consulting	Program governance, IT portfolio management, strategic planning, and organizational transformation consulting aligned to agency strategic objectives.
541511	Custom Computer Programming Services	Enterprise application development, SaaS implementations, API integration, and system interoperability solutions tailored to agency mission requirements.
518210	Data Processing, Hosting & Related Services	AI-Powered Data Processing, intelligent automation platform implementation, managed services, and hybrid cloud operations supporting agency data lifecycle and continuity of operations.

Why DMS Over the Competition

- **Owner-led, executive-level delivery.** DMS is led by a Program Director with 20+ years of experience (PMI member since 2005) who stays accountable from kickoff through go-live.
- **Full modernization lifecycle, one team.** From enterprise assessment and RFI/RFP authorship through vendor evaluation, contract negotiation, governance, and deployment — no hand-offs.
- **Proven turnaround capability.** Stabilized an at-risk, mission-critical state platform serving 2.3M citizens and returned it to controlled, on-schedule delivery.
- **Automated governance, not paperwork.** Single source of truth, CI/CD quality gates, Copado robotic testing, defect-tracking workflows, and real-time executive dashboards.
- **Engineering depth and global reach.** Civil engineering foundation with hands-on Dev/Sec OPS, SIAM, and GRC depth; Executive SDG Advisor to the UN ICT4SIDS Partnership and lead a 56-site global program for NTT Data / DuPont.

Past Performance Highlights

- **State of Delaware DOL (2022–Present):** Senior Technical Program Manager for a \$23M, six-division SaaS modernization program; procurement lead and evaluation chair for the competitive award/ contract negotiations and lead SDLC GRC manager.
- **PennDOT (2014–2017):** Delivered eight concurrent statewide initiatives; migrated 256 agency websites to cloud platform with zero downtime and on budget.
- **PA Dept. of Labor & Industry – UCMS (2011–2012):** Led eight Scrum teams and 100+ resources; launched Online Employer Registration ahead of schedule for 2.3M citizens.
- **PA Office of Public Radio Safety (2007–2009):** Program management and logistics for the \$400M 800 MHz Rebanding; audited 7,000 radios across 67 counties, under budget, with real-time FCC reporting.
- **City of Philadelphia (2001–2018):** Revenue payment modernization (\$1.7M, PCI-compliant), 311 consolidation (\$2.5M), Police/Fire CAD modernization, and a \$14M, 250-camera city-wide surveillance replacement.